



# Health Services

Tailored services helping health care organizations of all sizes eliminate regulatory, technological, and administrative burdens while improving financial performance.

**“Throughout my 39 year history in healthcare I have dealt with many billing and RCM companies and I would say eMDs is the top of the list. We have decreased our denials by 16.25% and have increased our net collections by 21%. That’s significant.”**

ALBERT ESPOSITO, EXECUTIVE  
DIRECTOR, UNIVERSITY PHYSICIANS  
GROUP\*

## 7 out of 10

doctors would not recommend their profession to their children or family members.

eMDs mission is to change that by helping physicians rediscover the joy of practicing medicine.



### Introducing Aria Health Services by eMDs – a new, tailored approach to comprehensive health services

Aria is the culmination of decades of experience working to provide best-in-class services to thousands of clients. Whether you are a large healthcare organization, a small practice, or a managed services provider, we know that your needs are unique. That’s why our proven approach, technology-backed methods, and dedication to partnership, are unmatched. We meet the needs of your organization so your providers can focus on what’s important – healthier patients.



### Aria Revenue Cycle Management

Healthcare faces more obstacles to payment than any other industry. Margins are tight and regulations keep changing. Meanwhile, the complexity of billing processes often lead to costly mistakes. At eMDs, we get it! We’ll partner with you to build expert solutions that keep your revenue cycle running smoothly.

**Technology Choice:** With Aria RCM, we work with you and your staff to build the most efficient path to a healthier bottom line. Aria can leverage your technology, or you can leverage ours. You pick the path of minimal disruption.

**Full Transparency:** Aria RCM is fully transparent, with open systems and detailed reporting, meaning you remain in full control of your business.

**Customizable Services:** Our long experience working with healthcare organizations of all sizes gives us the expertise to craft a solution that fits your needs. From full end-to-end RCM for a one clinician practice to tailored services for the largest groups and hospitals, eMDs can do it.

**Regulatory Expertise:** The Aria team of regulatory and payment experts stay ahead of the latest CMS and payer requirements, ensuring we minimize denials, reduce accounts receivable, and increase payment velocity.

**Operational Efficiency:** Aria services are paired with proprietary workflow technology, allowing us to deliver the best results at a lower cost to you.

**Business Alignment:** Our compensation model means we are 100% aligned to collecting every dollar you've earned. We get paid when you get paid.



### Aria Credentialing and Enrollment

As a practice administrator, your time is too valuable to be spent on paperwork. Let eMDs handle the management and administration of provider certifications and payor enrollments, all at a fraction of the cost and time of doing it yourself.

**Simplifying Complexity:** Aria's credentialing and enrollment services are designed to smooth the burdensome process of taking new clinicians through payers' extensive requirements. Our expert team helps you keep revenue and payments flowing, improves provider and patient satisfaction, and minimizes coverage and referral risks.

**Full Enrollment Services:** We can work with nearly any provider organization to assist with preparing the detailed information you need to facilitate the enrollment process. Our team will organize, prepare and monitor your privilege applications to ensure your patients continue to have access to your care.

**Dedicated Account Executive:** A dedicated account executive will guide you through the ins and outs of Medicare, Medicaid and commercial insurance enrollment. We are a member of your team.

Contact us today to learn more:

**Transparent and Easy Application Monitoring and Communications:** We make it easy and efficient for you to monitor the status of your applications through our proprietary online portal which includes a real time plan participation tracking grid, enrollment status tracking, and regular reporting communications. As a partner in your practice, we believe in full transparency.

**Hospital and CVO Credentialing:** As a fully certified NCQA Certified Credentials Verification Organization, our service has the rigorous processes in place that you can rely on to provide comprehensive primary source verification. We can help you get quality provider reviews without having to invest in staff and infrastructure.

**“Our daunting challenge was to apply and maintain active enrollment status for our 120 member group in 40 different plans. After failing with an inhouse attempt, we turned to eMDs. The professionalism and success of eMDs has had a significant impact on our bottom line.”**

EXECUTIVE DIRECTOR OF A  
PROFESSIONAL GROUP IN NEW YORK  
WITH OVER 100 PHYSICIANS\*

\*Customer received compensation as a referral and was told in advance that they would be featured in an advertisement.